



Marketing thought leaders are adopting remote teams as a growth hacking strategy.

The numbers show that outsourcing is gaining traction as a bonafide growth strategy rather than a convenient option for offloading extra work. In 2017, the global outsourcing market amounted to approximately 88.9 billion U.S. dollars!

## Questions

Can they offer a flexible skillset to suport your agency?

What kinds of cost benefits do they offer?

Are they abreast of latest trends and technology?

How can they help you achieve rapid growth?

Are they open to implementing your creative ideas?

Leading agencies are adopting delegation as a solution to improve scalability. However, without transparent collaboration and focused strategies, the results you require will be elusive.

Before you sign up, you want to make sure that the provider is a good match for your agency culture. So, do your homework. Ask a few (or many) questions.

Asking questions will initiate a healthy dialogue about collaborative challenges, opportunities and solutions.

## **Indicators**

Preiodic review meetings to maintain productivity

Collaborative development of competencies

Accountability for allocated responsibilities

Ongiong transparency of activities and results

Alignment to avoid duplication and errors

## Identify Reliable Providers



Find a provider that delivers high quality, cost effective work to keep your clients happy.

An experienced remote marketing team will be able to demonstrate organizational expertise by having clearly defined systems and processes in place to ensure the success of your marketing campaigns.

If you have any questions about finding the right provider, negotiating prices or ensuring operational success after outsourcing your marketing and brand communications, we offer a free 15-minute live call with upto 3 recommended actions. Our contact details are listed below.

We hope that this consult has been of value to your agency.